

## K Ug`]gh`NYb]h`K cf`X3`5`Ygž`k Ug`G]Y k ]ggYb`a ØggYb

8Yf`<UbXY`a ]h? fmdhc k Å\fi b[ Yb`YfZfYi h`g]W`]b`XYb`  
`YhnhYb`š\fyb`]a a Yf`[ fØ» YfYf`6Y`]YVh\Y]hž`XU`X]Y`6fUbW`Y  
gY`Vgh]a a Yf`a Y`f`]b`XYb`A U]bghfYUa`j cfXf]b[ h`8Yf  
6YfY]W`Yf`YVhY`Y]bYb`Ni ghfca`gck c`j cb`Df]j Uh\_i bXYb`U`g  
Ui W`j cb`]bgh]hi h]cbY`Yb`I bhYfbY`a Ybž`k Ug`ni`Y]bYa  
Yf`YV`]W`Yb`5bgh]Y[ `XYf`[ YgUa`hYb`A Uf`h\_Ud]hU`]g]Yfi b[  
ZØ\fhY`I bX`cV k c`XUg`K UW`ghi a`]b`XYb`YhnhYb`A cbUhYb  
XYi h`]W`bUW`[ Y`UggYb`U`h`i bX`gc[ Uf`X]Y`? Ud]hU`]g]Yfi b[  
XYf`6fUbW`Y`ni fØW`[ Y[ Ub[ Yb`]ghž`ghY][ h`X]Y`B UW`ZfU[ Y`bUW`  
\cW`YZZ]n]YbhYb`i bX`YZZY`\_h]j Yb`<UbXY`g`Øgi b[ Yb`k`Y]hYf`  
8YbbcW`V]YhYh`NYb]h`K cf`X`Y]bY`\cW`k Yfh][ Y  
<UbXY`gd`UhhZcfa`ž`X]Y`gck c`ZØf`5bZ`Ab[ Yf`U`g`Ui W`ZØf  
YfZU\fybY`6Ybi hnYf`[ YY][ bYh`]gh`a` : c`[ YbXYb`k`]fX  
[ YbUi Yf`i bhYfgi W`hž`k`]Y`g]W`X]Y`Zc`fhgW`f]h`]W`Yb  
/ Ua`d^Y`]d/



8Yf`<UbXY`a ]h? fmdhc k Å\fi b[ Yb`YfZfYi h`g]W`]b`XYb`YhnhYb  
š\fyb`]a a Yf`[ fØ» YfYf`6Y`]YVh\Y]hž`XU`X]Y`6fUbW`Y`gY`Vgh]a a Yf`  
a Y`f`]b`XYb`A U]bghfYUa`j cfXf]b[ h`

8Yf'6YfY]W\Yf'YVhY`Y]bYb`Ni ghfca`gck c\`j cb`Df]j Uh\_i bXYb`U'g  
Ui W\j cb`]bgh]hi h]cbY`Yb`l bhYfbY\`a Ybž`k Ug`ni`Y]bYa  
Yf\YV`]W\Yb`5bgh]Y[`XYf`[ YgUa`hYb`A Uf\_h\_Ud]hU`]g]Yfi b[ `ZØ\fhY"  
l bX`cV k c\`XUg`K UW\ghi a`]b`XYb`YhnhYb`A cbUhYb`XYi h`]W\  
bUW\ [ Y`UggYb`\Uh`i bX`gc [ Uf`X]Y`? Ud]hU`]g]Yfi b[ `XYf`6fUbW\Y  
ni fØW\_[ Y[ Ub[ Yb`]ghž`ghY][ h`X]Y`B UW\ZfU[ Y`bUW\`cW\YZZ]n]YbhYb  
i bX`YZZY\_h]j Yb`<UbXY`g`Øgi b[ Yb`k Y]hYf"

8YbbcW\`V]YhYh`NYb]h`K cf`X`Y]bY`\cW\k Yfh][ Y`<UbXY`gd`UhhZcfa`ž  
X]Y`gck c\`ZØf`5bZÅb[ Yf`U`g`Ui W\`ZØf`YfZU\`fYbY`6Ybi hnYf  
[ YY][ bYh`]gh" `a` : c`[ YbXYb`k ]fX`[ YbUi Yf`i bhYfgi W\hž`k ]Y`g]W\`X]Y  
ZcfhgW\ f]hh]W\Yb`GhfUhY[ ]Yb`i bX`VYbi hnYfcf]Ybh]YfhYb` : i b\_h]cbYb  
j cb`NYb]h`K cf`X`Ui Z`XYb`? fmdhca Uf\_h`Ui gk ]f\_Yb`i bX`<ÅbX`Yfb  
X]Y`Hcc`g`ni f`J YfZØ[ i b[ `ghY`Ybž`X]Y`g]Y`ZØf`\fY  
<UbXY`gVYa Ø\i b[ Yb`VYb`Øh][ Yb"

J ]g]cb`i bX`A ]gg]cb`j cb`NYb]h`K cf`X

NYb]h`K cf`X`]gh`VYghfYVhž`9]bnY`dYfgcbYb`Ui Z`XYa  
? fmdhck Å\fi b[ ga Uf\_h`ni`ghÅf\_Yb`i bX`ZcfhgW\ f]hh]W\Y  
<UbXY`gghfUhY[ ]Yb`i bX`!hYW\bc`c [ ]Yb`ZØf`X]Y`VfY]hY`A UggY  
ni [ Åb[ `]W\`ni`a UW\Yb" `N]Y`XYf`D`UhhZcfa`]gh`Ygž`Y]bY  
; Ya Y]bgW\UZh`Y]XYbgW\UZh]W\Yf`i bX`Yb[ U[ ]YfhYf`<ÅbX`Yf`ni  
ZØfXYfbž`X]Y`Y]b[ Ya Y]bgUa Yg`N]Y`j YfZc`[ Yb.`9fZc`[ `]b`XYf`K Y`h  
XYg`? fmdhc\UbXY`g" `8i fW\`X]Y`Ni gUa`a YbUfVY]h[ `Ui Vh`NYb]h  
K cf`Xž`X]Y`6fUbW\Y`ni a`6YggYfYb`j YfÅbXYfb`ni`\_ØbbYb"

7cdm`HfUX]b[ .`8Ug`? Yfba Yf\_a U`j cb`NYb]h`K cf`X

7cdm`HfUX]b[ `]gh`XUg`<Ui dhdfcXi`\_h`XYf`NYb]h`K cf`X!D`UhhZcfa  
i bX`Yfa Ø[ `]W\h`Yg`6Ybi hnYfbž`X]Y` ; YgW\ÅZhY`YfZU\`fYbYf  
dfcZYgg]cbY`Yf`<ÅbX`Yf`ni`j YfZc`[ Yb`i bX`Ui hca Uh]gW\`ni  
fYdfcXi n]YfYb" `NYb]h`K cf`X`V]YhYhY]bY`F Y]\Y`j cb  
<UbXY`gghfUhY[ ]Yb`i bX`Yfa Ø[ `]W\h`Yg`6Ybi hnYfbž`Zi bX]YfhY  
9bhgW\Y]Xi b[ Yb`ni`hfYZZYb`i bX`]\f`DcfhYa cbbU]Y`ni`cdh]a ]YfYb"

8Yf`N9B!Hc\_Yb!=7C

NYb]h`K c`f`X`j`YfZØ[ h`ØVYf`gY]bYb`bUh]j`Yb`Hc`\_Yb`N9B`ž`XYf`  
6Ybi`hnYfb`Y]b`Y]gdUbbYbXY`A`Ò[ `]W\_X]h`V]YhYhž`Ua` `K`UW`ghi`a`  
i`bX`9fZc`[ `XYf`D`UhhZcfa` `hY]`ni` \`UVYb`"NYb]h`K`c`f`X`]gh`XYf`  
HfUbgdUfYbn`i`bX`XYa` `J`YfhfUi`Yb`j`YfdZ]W`hYhi`bX`bi`hnh`X]Y`  
bYi`YghY`6`c`W`\_`W`U]b!HYW`bc`c`[ `]Y`"

8i`fW`X]Y`HY]`bU`a`Y`Ua` `⇒C`j`cb`NYb]h`K`c`f`X`\_`ÒbbYb`6Ybi`hnYf`  
nU`fY]W`Y`:`i`b`\_h]cbYb`bi`hnYbž`XUfi`bhYf`XYb`ZfØ`Yb`Ni`[ `f]ZZ`Ui`Z`  
X]Y`D`UhhZcfa`ž`XYb`Ni`[ `Ub[ `ni`a` `N9B!Hc`\_Yb`i`bX`X]Y`A`Ò[ `]W\_X]hž`  
ni`f`9bhk`]W`\_i`b[ `XYg`Dfc`Y`\_hg`VY]ni`hfU[ `Yb`"

⇒C!D`UgYb`Z]bXYb`G]Y` \`]Yf.` \`hhdg.`##\`hY!dUdYf`"nYb]h`k`c`f`X`#nYb!`  
hc`\_Yb`#Wc`

## 6Ybi`hnYfYfZU`fi`b[ `i`bX`DfcXi`\_hgi`]hY`

NYb]h`K`c`f`X`V]YhYhgck`c` \` `bYi`Yb`U`g`Ui`W` `YfZU`fYbYb`?`fmdhc!`  
6Ybi`hnYfb`Y]b`Y]bZUW`Ygi`bX`VYbi`hnYfZfYi`bX`]W`Yg`9f`YVb]g`i`bX`  
j`YfY]bZUW`h`X]Y`?`ca`d`YI`]h`h`X`Yg`?`fmdhc`k`À`fi`b[ `gUi`ghUi`gW`g`a`]h`  
Y]bYf` \`c`W`k`Yfh][ `Yb`G`W`b]h`ghY`"Y`"8]Y`DfcXi`\_hgi`]hY`XYf`D`UhhZcfa`  
i`a`ZUggh`

- Hc`\_Yb`hUi`gW`Yb.`HUi`gW`Yb`G]Y`gW`bY`"i`bX`Y]bZUW`Y]bY`  
?`fmdhc`k`À`fi`b[ `i`[ `Y[ `Yb`Y]bY`UbXYfYž`a`]h`[ `Yf]b[ `Yb`  
;`YVØ`fYb`i`bX`c`bY`X]Y`B`chk`YbX][ `Y]h`a`Y`fYfYf`6`ØfgYb`  
cXYf`\_ca`d`n]YfhYf`<`UbXY`g]YfZU`fYb`"
- ?`cd]Yf` \`UbXY`.`J`YfZc`[ `Yb`i`bX`\_cd]YfYb`G]Y`Ui`hca`Uh]gW`  
X]Y`<`UbXY`gghfUhY[ `]Yb`dfcZYgg]cbY`Yf`i`bX`]bgh]hi`h]cbY`Yf`  
<`ÀbX`Yfž`i`a` `⇒fY`Y][ `YbYb`<`UbXY`gghfUhY[ `]Yb`ni`  
j`YfVYggYfb`"
- Ghi`ZYb`gmghYa`.`J`YfX]YbYb`G]Y`6Y`c` \`bi`b[ `Yb`i`bX`  
;`YVØ`fYb`fUVUhhYž`k`Ybb`G]Y`VUg]YfYbX`Ui`Z`⇒fYa` `gN9B`  
fUV[ `YghYW`\_hYb`N9B!i`h]`]hmHc`\_Yb`X]Y`Ghi`ZYb`Ui`ZghY][ `Yb`"
- :`]Uh!;`Y`XV`ØfgY.`A`]h`XYf`\_Øfn`]W`Yb`,`VYfbU`a`Y`j`cb`  
U`?`UbUX]gW`Y`@]nYbn`:`Øf`XYb`6Yhf]YV`i`bX`i`a`[ `Ub[ `i`a`]h`  
:`]Uh!K`À`fi`b[ `Yb`\_ÒbbYb`6Ybi`hnYf`Y`hmidfcV`Ya` `cg`;`Y`X`  
]b`hfUX]h]cbY`Yb`K`À`fi`b[ `Yb`k`]Y`i`G!8c`Uf`fi`G8`i`bX`  
9i`fc`fØi`F`i`Y]bnU` \`Yb`i`bX`UV`YVYb`"8]YgY` `b`hY[ `fUh]cb`

k ]fX`Y]bY`bU\`h`cgY`?cbj Yfh]Yfi b[ `nk ]gWYb` : ]Uh!`i bX  
?fmdhck Å\fi b[ Yb`Yfa Ò[ `]WYb`i bX`X]Y`@ØW\_Y`nk ]gWYb  
XYa `hfUX]h]cbY`Yb` : ]bUbnk YgYb`i bX`XYf`K Y`h`XYf  
X][ ]hU`Yb`J Yfa Ò[ Ybgk YfhY`gW`Y]Y»Yb"

## 8 Yf` : ]bUbnZcbXg

NYb]h`K cf`X`V]YhYh`Y]bYb`HfYUgi fml` : cbXg`Ubž`i a ` \_f]h]gWY  
DfcV`Ya Y`Ubni [ Y\Ybž`X]Y`Y]bY`A UggYbU\_nYdhUbn`VY\]bXYfbž`i bX  
Df]j UhUbK YbXYfb`G]WYf\Y]h`ni `[ YVYb`"%\$`i `XYf`j cb`XYf  
[ YgUa hYb`NYb]h`K Y`h`Yfk ]fhgW`UZhYhYb`9fhfÅ[ Y`k YfXYb`XYa  
: cbXg`ni [ Yk ]YgYbž`XYf`BchZU``fYgYfj Yb`UbgUa a Y`hž`i a `Bi hnYf  
cXYf`8f]hhY`ja` : U`Y`i bj cf\Yf[ YgY\YbYf`9fY][ b]ggY`ni  
YbhgW`ÅX][ Yb"

I a `a Y\`f`ØVYf`X]Y`D`UhhZcfa`ni `YfZU\`fYb`cXYf`Y]b`?cbhc`ni  
YfghY``Ybž`VYgi WYb`G]Y`V]hhY`X]Y`cZZ]n]Y``Y`K YVg]hY`cXYf`gW`Ui Yb  
G]Y`g]W`XUg`HY`Y[ fUa`XYg`Dfc`Y`hg`Ub` `Hk ]hhYf"

8 YhU]`g

6Ygi WYb`G]Y`i bg`Ui Z.`\_fmdhc!bYk`g"Uh