

Dk 7. 'A Y\`f`U`g', \$`i` 'XYf`NYbhfU`VUb`\_Yb  
Yfk Å[ Yb`X]Y`9]bZØ\`fi b[ `Y]bYg`7687

8]Y`NYbhfU`VUb`\_Yb`k YfXYb`7687g`k Y]hYf\`]b`i bhYfgi WXYbž  
gU[ Yb`Dk 7!5bU`mghYb`GhUV`YWĉ]bg`V]YhYb`j ]Y`Y`XYf`[ `Y]WXYb  
JcfhY]`Y`k ]Y`7687gž`YXcWĉ`c\`bY`X]Y` , VYfk UWĉi b[ ž`X]Y`a ]h  
Y]bYf`j cb`XYf`FY[ ]Yfi b[ `Ui g[ Y[ YVYbYb`K Å\`fi b[  
Y]b\`Yf[ Y\`h`@Ui h`5bU`mghYb`XYf  
K ]fhgWĉUZhgd`fØZ b[ g[ YgY``gWĉUZh`Dk 7`Yfk Å[ h`X]Y  
ØVYfk ]Y[ YbXY`A Y\`f\`Y]h`XYf`NYbhfU`VUb`\_Yb`X]Y`9]bZØ\`fi b[  
Y]bYf`X][ ]hU`Yb`NYbhfU`VUb`\_k Å\`fi b[ `f!7687Ě" 7687g  
k YfXYb`ZØf`X]Y` : ]bUbnX]Ybgh`Y]ghi b[ gVfUbWĉY`YZZ`\_h]j YfYž  
\_cghYb[ Øbgh][ YfY`i bX`fi bX`i a`X]Y`i \`f`j YfZØ[ VUfY  
[ fYbnØVYfgWĉfY]hYbXY`NU\`i b[ Yb`Yfa`Ø[ `]WXYb ž`gU[ hYb  
5bU`mghYb`j cb`Dk 7`ja` `X\`fYgVYf]Wĉh`XYg`i bhYfbY\`a Ybg  
`bXYI`j cb`7687g`i bX`GhUV`YWĉ]bgž`X]Y`Ua` `A cbhU[  
j YfØZZYbh]Wĉh`k i fXY" K ]f[ Y\`Yb`XUj cb`Ui gž`XUgg`7687g  
[ fYbnØVYfgWĉfY]hYbXYb`HfUbgU`\_h]cbYb`i bX  
Jc`\_gk ]fhgWĉUZhYb`U`Yf`fY`Yj UbhYb` ; Yf]WĉhgVUf`\_Y]hYb  
Yf\`YV`]Wĉ`ni [ i hY`\_ca`a Yb`k YfXYb" ` `b`g[ YgUa` h`\`UVYb  
7687!9]bnY`\`UbXY`gd`fc`Y`\_hYž`/ Ua` d^Y``]d/

- 8]Y`NYbhfU`VUb\_Yb`k YfXYb`7687g`k Y]hYf\]b  
i bhYfgi WXYbžgU[ Yb`Dk 7!5bU`mghYb
- GhUV`YWc]bg`V]YhYb`j ]Y`Y`XYf`[ `Y]WXYb`JcfhY`Y`k ]Y`7687gž  
YXcW`c`bY`X]Y` , VYfk UW`i b[ ž`X]Y`a ]h`Y]bYf`j cb`XYf  
FY[ ]Yfi b[ `Ui g[ Y[ YVYbYb`K `À\fi b[ `Y]b\Yf[ Y\h

@Ui h`5bU`mghYb`XYf`K ]fhgW`UZhgdFØZi b[ g[ YgY`gW`UZh`Dk 7`Yfk `À[ h  
X]Y`ØVYfk ]Y[ YbXY`A Y`f\Y]h`XYf`NYbhfU`VUb\_Yb`X]Y`9]bZØ\fi b[  
Y]bYf`X][ ]hU`Yb`NYbhfU`VUb\_k `À\fi b[ `f7687Ě"

7687g`k YfXYb`ZØf`X]Y` : ]bUbnX]Ybgh`Y]ghi b[ gVfUbWXY  
YZZY\_hj] YfYž`\_cghYb[ Øbgh][ YfY`i bX`fi bX`i a`X]Y`I \f`j YfZØ[ VUfY  
[ fYbnØVYfgW`fY]hYbXY`NU\`i b[ Yb`Yfa `Ø[ `]WXYb žgU[ hYb  
5bU`mghYb`j cb`Dk 7`]a` `š\`fYgVYf]W`h`XYg`I bhYfbY`a Ybg`**→XYI**  
j cb`7687g`i bX`GhUV`YWc]bgž`X]Y`Ua` `A cbhU[ `j YfØZZYbh]W`h  
k i fXY`" K ]f`[ Y\Yb`XUj cb`Ui gž`XUgg`7687g  
[ fYbnØVYfgW`fY]hYbXYb`HfUbgU\_h]cbYb`i bX`Jc`\_gk ]fhgW`UZhYb  
U`Yf`fY`Yj UbhYb` ; Yf]W`hgVUf\_Y]hYb`Yf\YV`]W`ni [ i hY`\_ca` a Yb  
k YfXYb"

→g[ YgUa h`\UVYb`7687!9]bnY`\UbXY`gdfc`Y\_hYž`VY]`XYbYb`Yg`g]W`  
i a`X][ ]hU`Y`K `À\fi b[ Yb`\UbXY`hž`X]Y` ZØf`X]Y`ØZZYbh]W`Y`Bi hni b[  
VYgh]a` a`hg]bXž`Y]bYb` \Ø\YfYb`FY]ZY[ fUX`YffY]W`h`U`g  
; fc» \UbXY`gdfc`Y\_hYž`VY]`XYbYb`Yg`g]W`i a`X][ ]hU`Y`K `À\fi b[ Yb  
\UbXY`hž`X]Y`j cb` : ]bUbn]bgh]hi hYb`j Yfk YbXYh`k YfXYbž`X]Y`?cbhYb  
VY]`NYbhfU`VUb\_Yb`\UVYbž`ghY`h`XYf`6Yf]W`h`ZYgh`"@Ui h`5bU`mghYb  
[ UV`Yg`]b`XYb`Y`hnhYb`š\`fYb`YXcW`Y]bY`Ni bU`a` Y`j cb  
D]`chdfc`Y\_hYb`]a` ; fc» \UbXY`"

7\]bU`k Uf`X]Y`YfghY`[ fc» Y`Jc`\_gk ]fhgW`UZhž`X]Y`]a` `š\`f`&\$&\$`Y]b  
7687`ZØf`X]Yb`9]bnY`\UbXY`a` ]h`XYa` `X][ ]hU`Yb`M Ub`YfdfcVhY`"8Ug  
D]`chdfc`Y\_h`Ài Zh`UV`A `Àfn`&\$&&]b`%&`Gh`XhYb`"

8Yf'GUbX'8c`Ufz'XYf']a`C\_hcVYf'&\$&\$'j`cb`XYf'NYbhfU`VUb`\_XYf`  
6U\Ua`Ug`U'g'[YgYm`]WYg`NU\`i`b[ga`]hhY`Ui`g[Y[YVYb`k`i`fXYž`  
k`Uf`XUg`YfghY`9]bnY`\UbXY`gd`fc`Y`\_h`gY]bYf`5fh`8]Y`b][Yf]Ub]gWXY`  
NYbhfU`VUb`\_ghUfhYhY`\_i`fn`XUfUi`Z`XUg`YfghY`7687`]b`5Zf]\_Už`X]Y`  
YBU]fU"

5i`Z`XYf';`fc»`\UbXY`ggY]hY`ghi`ZhY`Dk`7`X]Y`[Ya`Y]bgUa`Y`  
5bghfYb[i`b[XYf`<cb[`?cb[`A`cbYhUfm`5i`h\cf]hmi`bX`XYf`6Ub`\_cZ`  
H\U]`UbX`ni`f`9]bZ0\fi`b[`j`cb`a`6f]X[Y`U`g`Gd]hnYbdfcXi`\_h`Y]b`"8]Y`  
NYbhfU`VUb`\_Yb`UfVY]hYb`Ub`XYf`9bhk`]W`\_i`b[`Y]bYg`DfccZ`cZ`  
7cbW`dh!Dfchchmdgž`i`a`[fYbn0VYfgW`fY]hYbXY`8Yj`]gYbnU\`i`b[Yb`  
]b`9W`hnY]h`Ui`Z`XYf`8]ghf]Vi`hYX!@YX[Yf!HYW`bc`c[`]Y`ni`  
Yfa`0[`]W`Yb"

K`Y]hYfY`Hcd!Dfc`Y`\_h`Y`g]bX`6Ya`0\i`b[Yb`j`cb`?UbUXUž`G]b[Udi`fž`  
:fUb`\_fY]W`\_i`bX`G0XUZf]\_U"

;`fc»`\UbXY`g!7687g`\UVYb`XUg`DchYbn]U`ž`G]W`Yf\Y]hg`hc`\_Yb!`  
BUW`\UbXY`gcdYfUh]cbYb`Xi`fW`U`hca`UfY`@]YZYfi`b[![Y[Yb!`  
NU\`i`b[`ni`fUh]cbU`]g]YfYb`i`bX`X]Y`A`Uf`\_h`Y`Z]n]Ybn`Z0f`a`Y`fYfY`  
5b`U[Y`\_`UggYb`ni`ghY][Yfb`ž`gU[hY`6Ybc]h`Gi`fYUi`ž`F]g]\_c!`i`bX`  
6`c`W`W`U]b!DUf`hbYf`j`cb`Dk`7`:`fUbW`\_i`bX`A`U[\fYV`:`]bUbW]U`  
GYfj`]W`g"

Dk`7!5bU`mghYb`bU\`a`Yb`ni`a`YfghYb`A`U`Y]bY`GhUV`YWc]b!`  
,`VYfg]W`h]b`XYb`Å`f]W`Yb`7687!`bXYI`VYf]W`h`Ui`Z`i`bX`ghY`hYb`  
ZYghž`XUgg`g]W`d`f]j`Uh`Ui`g[Y[YVYbY`Hc`\_Yb`k`Y]hYfYbhk`]W`\_Y`b`i`bX`  
bYVYb`7687g`YI`]gh]YfYb`k`YfXYb"

GhUV`YWc]bg`YffY]W`hYb`5bZUb[`&\$&&`Y]bY`A`Uf`\_h`Ud]hU`]g]Yfi`b[`  
j`cb`fi`bX`%`-\$`A`]UfXYb`I`G!8c`Uf`i`bX`k`YfXYb`k`Y]hYf`k`UW`gYbž`  
XU`X]Y`Hc`\_Yb`j`]Y`Y`XYf`[`Y]W`Yb`J`cfhY]`Y`k`]Y`Y]bY`7687`V]YhYbž`  
c`bY`X]Y`,`VYfk`UW`i`b[ž`X]Y`a`]h`Y]bYf`j`cb`XYf`F`Y[`]Yfi`b[`  
Ui`g[Y[YVYbYb`K`Å`f]b[`Y]b\Yf[Y`hž`\Y]»`h`Yg]b`XYa`6Yf]W`h"

8]Y`HfUbgdUfYbn`]b`6Yni`[`Ui`Z`K`Å`f]b[`gfYgYfj`Ybž`]bgVYgcbXYfY`  
VY]`GhUV`YWc]bgž`X]Y`a`]h`:`]Uh!K`Å`f]b[`]YXYW`\_h`g]bXž`k`]fX`Y`XcW`  
]b`Ni`\_i`bZh`Y]b`k`]W`h][Yg`5b`]Y[Yb`gY]bž`XU`X]Y`5b`U[Y`\_`UggY`

k Y]hYf'k ÅW gh'i bX'X]Y'FY[ i`]Yfi b[ 'ni b]a a hž'ZØ[ hYb'5bU`mghYb  
\\bni "

8]Y'F c`Y'XYf'GhUV`YWŁ]b'Ui Z'XYb'?fmdhca Åf\_hYb'\Uhi bX'k ]fX  
g]WŁ'a ]h'ni bY\la YbXYf'5\_nYdhUbn'j cb'?fmdhc'k Y]hYfYb'k ]W\_Y'b  
i bX'Y]bY'k ]WŁh][ YfY'F c`Y'XYf'GhUV`YWŁ]bg'a '[ YgUa hYb  
: ]bUbnØ\_cgmghYa 'Yfnk ]b[ Yb ž'gU[ hY'A Uhi'6'i a YbZY'Xž'8 ]fYWhc f  
i bX'8][ ]hU'5ggYh'GdYW]U`]gh'VY]'Dk 7"' 8]Y'FY[ i`]Yfi b[ 'k ]fX'bi f  
X]Y'6YXYi hi b[ 'ghÅf\_Yb'i bX'XYf'F c`Y'ž'X]Y'GhUV`YWŁ]bg'gd]Y'Yb  
k YfXYbž; 'Ui Vk ØfX][ \_Y]hj Yf'Y]\Yb"

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""

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8Yf'6Y]hfU[ ' Dk 7.'A Y\ f'U'g', \$'i 'XYf'NYbhfU'VUb\_Yb'Yfk Å[ Yb'X]Y  
9]bZØ\fi b[ 'Y]bYg'7687 ' ]gh'\_Y]bY'Z]bUbn]Y`Y'6YfUhi b[ "

8YhU]`g

6Ygi WŁ Yb'G]Y'i bg'Ui Z.'\_fmdhc!bYk g"Uh