

9fghY`]bhYfbUh]cbU`Y`9I dUbg]cb Ui » Yf\U`V`XYf`I G5` `6ØfgYb

DUmdU``\Uh`X]Y`YfghY`]bhYfbUh]cbU`Y`9fk`Y]hYfi`b[`gY]bYg
?fmdhc k`À\fi`b[gUb[YVchg`Ui » Yf\U`V`XYf`I G5
UV[YgW`cggYb`DUmdU``7fmdhc`]gh`Yhnh`ZØf`?i`bXYb`]b
; fc» Vf]hUbb]Yb`j`YfZØ[VUf`i`bX`Yfa`Ø[`]W`h`Yg`\bYbž`j`Yf
5fhYb`j`cb`?fmdhc k`À\fi`b[Yb`ni` `Ui`ZYbž`ni` `U`hYb`i`bX`ni
j`Yf`_Ui`ZYb`"DUmdU``7fmdhc`Yhnh`ZØf`U`Y`VYfYW`h][`hYb
Vf]h]gW`Yb`?i`bXYb`]YfZØ[VUf`8Yf`NU`\`i`b[gf]YgY`DUmdU``bW
[UV`Ua` `: fY]hU[`VY`_Ubb`hž`XUgg`Yf`X]Y`9]bZØ\fi`b[`gY]bYg
?fmdhc!5b[YVchg`]b`; fc» Vf]hUbb]Yb`UV[YgW`cggYb`\Uh
VY[Ubb`9bXY`5i`[i`ghž`U`g`XUg`i`bhYfbY`a`Yb`X]Y`9]bZØ\fi`b[
gY]bYg`?fmdhcX]YbghYg`]b`; fc» Vf]hUbb]Yb`Ub`_ØbX][`hY`8Ug
cZZ]n]Y``Y`?cbhc`j`cb`DUmdU``I`?`hk`]hhYfhY`K`]f`ZF`Yi`Yb`i`bgž
⇒bYb`a`]hhY`]Yb`ni` `ØbbYbž`XUgg`U`Y`VYfYW`h][`hYb`?i`bXYb
]b`; fc» Vf]hUbb]Yb`Yhnh`?fmdhc k`À\fi`b[Yb`6]hW`]bž
9h\YfYi`a`ž/`Ua`d^Y``]d/

DUmdU` \ Uh`X]Y`YfghY`]bhYfbUh]cbU`Y`9fk Y]hYfi b[`gY]bYg
? fmdhc k Å\fi b[gUb[YVchg`Ui » Yf\U`V`XYf`I G5
UV[YgW`cggYb`DUmdU`7fmdhc`]gh`^hnh`ZØf`? i bXYb`]b
; fc» Vf]hUbb]Yb`j YfZØ[VUf`i bX`Yfa Ò[`]W`h`Yg`] \ bYbž`j]Yf
5fhYb`j cb`? fmdhc k Å\fi b[Yb`ni` _Ui ZYbž`ni` \ U`hYb`i bX`ni
j Yf`_Ui ZYb`"

DUmdU`7fmdhc`^hnh`ZØf`U`Y`VYfYW`h][hYb
Vf]h]gW`Yb`? i bXYb`]j YfZØ[VUf

8Yf`NU`i b[gf]YgY`DUmdU` ðW`[UV`Ua` : fY]hU[`VY`_Ubbhž`XUgg`Yf
X]Y`9]bZØ\fi b[`gY]bYg`? fmdhc!5b[YVchg`]b`; fc» Vf]hUbb]Yb
UV[YgW`cggYb` \ Uh`**VY [Ubb`9bXY`5i [i ghž`U`g`XUg`I bhYfbY\`a` Yb
X]Y`9]bZØ\fi b[`gY]bYg`? fmdhcX]YbghYg`]b`; fc» Vf]hUbb]Yb
Ub`_ØbX][hY**

8 Ug`cZZ]n]Y`Y`? cbhc`j cb`DUmdU`I`? `hk`]hYfhY.

K]f`ZfYi Yb`i bgž` ÆbYb`a`]hY]`Yb`ni` _ØbbYbž`XUgg`U`Y
VYfYW`h][hYb`? i bXYb`]b`; fc» Vf]hUbb]Yb`^hnh
? fmdhc k Å\fi b[Yb`6]hW`b]bž`9h\YfYi` a` ž`6]hW`b`7Ug` \ /
@]hYW`b]j cb`] \ fYa` DUmdU`!`? cbhc`_Ui ZYbž` \ U`hYb`i bX
j Yf`_Ui ZYb`_ØbbYb`"

5i ZXYf`K YVg]hY`XYg`I bhYfbY\`a` Ybg`k]fX`Yf`_`Àfhž`XUgg`XYf
? fmdhcX]Ybgh]a` J YfY]b][hYb`? Òb][fY]W`j cb`DUmdU`f9i fcdYŁ`G`¼
f`Yh`7]Yž`G75ž`Y]bYa` j cb`XYf`@` I Ya Vi f[Yf
:]bUbniUi Zg]W`hgVY`ØfXY`7ca` a`]gg]cb`XY`Gi fj Y]`UbW`Xi`GYW`hYi f
:]bUbW]Yf`VYUi Zg]W`h][hYb`? fYX]h]bgh]hi`h`VYfY]h[YghY`h`k]fX`8Yf
? fmdhcX]Ybgh`k]fX`YXcW`j cb`_Y]bYf`FY[i`]Yfi b[gVY`ØfXY
fY[i`]Yfhž`Y]bgW`Y]Y»`]W`XYf`Vf]h]gW`Yb` :]bUbW]U`7cbXi`Wh
5i h\cf]hm`fl`75Ł`"

DUmdU`k Y]hYf`XYhU]`Yfh` G]Y`_ÖbbYb`? fmdhc k Ä\fi b[`ØVYf`XYb
? fmdhc k Ä\fi b[ggYfj]W`j cb`DUmdU`_Ui ZYbžj Yf_Ui ZYb`i bX
\U`hYbž`UVYf`G]Y`_ÖbbYb`]\b`b]W`h`ni a`GYbXYb`j cb
? fmdhc k Ä\fi b[`j Yfk YbXYb"? Äi ZY`i bX`j Yf_Äi ZY`j cb
? fmdhc k Ä\fi b[Yb`g]bX`b]W`h`i a`_Y`fVUf`i bX`_ÖbbYb`b]W`h
[YÄbXYfh`k YfXYb" `5`YfX]b[g`]gh`XUg`l bhYfbY`a Yb`[YbUb`bh`]a
A U]ž`XUgg`Yg`d`Ubhž`? fmdhc! HfUbgZYfg`Ub`K U`Yhg`j cb
8f]hhUbV]YhYfb`ni ni `UggYb"

8Yf`NU\`i b[gf]YgY`ghY`hY`ZYghž`XUgg`XYf`GhUfh`]b`; fc» Vf]hUbb]Yb
X]Y`YfghY`]bhYfbUh]cbU`Y`9fk Y]hYfi b[`XYg
? fmdhc k Ä\fi b[gUb[YVchg`XYg`l bhYfbY`a Ybg`Ui » Yf\U`V`XYf
J YfY]b][hYb`GhUUhYb`XUfghY`h "

...

DUmdU`Ub[Y_ØbX][h`XUgg`Yg`]a`C`_hcVYf`YhnhYb`]U`fYg`Y]bYb
? fmdhcX]Ybgh]b`XYb`l G5`Y]bZØ`fhYž`i a`Yg`gY]bYb`A]`]cbYb`l G!
? i bXYb`ni `Yfa Ö[`]W`Ybž`? fmdhc k Ä\fi b[Yb`ni `Ui ZYbž`ni `U`hYb
i bX`ni `j Yf_Ui ZYb "`@Ui h`DUmdU`]gh`gY]bY`D`UhhZcfa`]b`ØVYf`&\$\$
A Äf`hYb`j YfZØ[VUf`i bX`VYX]Ybh`a Y`f`U`g`(\$`A]`]cbYb
J YfVfUi W`Yf`i bX`<ÄbX`Yf" `8 Ug`? fmdhc k Ä\fi b[gUb[YVch`XYg
l bhYfbY`a Ybg`YfZc`[h`Xi fW`Y]bY`DUf`hbYfgW`UZh`a]h`XYf`DUI cg
Hfi gh`7ca dUmž`Y]bYa`]b`BYk`Mcf`_UbgÄgg][Yb`:]bUn]bgh]hi h
i bX`HYW`bc`c[]Yi bhYfbY`a Ybž`XUg`g]W`Ui Z`6`cW`W`U]b
gdYn]U`]g]Yfh`U`h"

⇒ A Äfn`_ØbX][hY`DUmdU` Ni f`? UggY`a]h`? fmdhc` i bX`XUbb
XYb`? fmdhc! GYfj]W`Ui Z`gY]bYa`a`cV]Yb`NU\`i b[gX]Ybgh
Y]b[YZØ`fh`J Yba`c`⇒ `5df]`" ⇒ `š`][UV`XUg`l bhYfbY`a Yb`gY]bY
D`ÄbY`VY`_Ubbhž`YI dUbX]YfYb`? fmdhc! 8]YbghYž`9]bghY`i b[`ØVYf
%\$\$`? fmdhc! Dcg]h]cbYb"

8UfØVYf`\]bUi g`U`h`XYf`F]g]_c`_Ud]hU`Ufa`j cb`DUmdU`]b
6`cW`W`U]b!`i bX`? fmdhc! GhUfhi`dg`]bj Ygh]Yfhž`XUfi bhYf`XUg`? fmdhc!
F]g]_ca`UbU[Ya`Ybh!l bhYfbY`a Yb`HFA`@UVgž`XYb`5bV]YhYf`j cb
? fmdhc! GhYi Yfgc`Zhk`UfY`HUI`6]hi bX`X]Y`]bgh]hi h]cbY`Y`? fmdhc!
⇒ ZfUghfi`_hi fhYW`bc`c[]Y`HU`cg"

K Ug`U`hYb`G]Y`j`cb`XYf`9]bZØ\fi`b[`j`cb`DUmdU`]b
; fc» Vf]hUbb]Yb3`@UggYb`G]Y`Yg`i`bg`]a`?`ca`a`YbhUfVYfY]W
i`bhYb`k`]ggYb`"

6]`XbUWk`Y]gY.`G\i`hhYfghcW_ž`D]l`UVUmž`K`_]`7ca`a`cbg

f[bWh]cbfXž`gž`]XŁ`o`j`Uf`'gž`Z`g`1`'X"[`Yh9`Ya`Ybhg6mHU[`BUa`YfgŁQ\$Q
]Z`fK"[`Yh9`Ya`Ybh6mXf]XŁ`fYhi`fb/'`g`1`'X"WfYUhY9`Ya`YbhfgŁ/'`g"]X`1
]X/'`g"gfWl`"\`hhdg.`#AŁ`bbYWh"ZUWVcc_"bYh#bSl`G#gX_"`g.`l`ZVa`1`%
j`Yfg]cb1`j`'`"&"/`Z`g"dUfYbhBcXY"]bgYfh6YZcfYf'gž`Z`gŁ/'`qfKcW`a`Ybhž
fgWf]dhfž`fZUWVcc_!`'ggX`fŁ/

8YhU]`g

6Ygi`W`Yb`G]Y`i`bg`Ui`Z.`_`fmdhc!`bYk`g`Uh